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### **Paper:**

Hill, D., Potter, C. & Quillam, C. (2013). An investigation of choking in sport and the moderating influence of physiological stress. *International Journal of Sport Psychology*, 44, 310-330.

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CHOKING IN SPORT AND PHYSIOLOGICAL STRESS

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An Investigation of Choking in Sport and the Moderating  
Influence of Physiological Stress

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Key words: Paradoxical performance, fatigue, attention, anxiety.

1 **Abstract**

2 The aim of the study was to explore choking in sport and examine the moderating influence of

3 physiological stress. Through a pragmatic mixed-methods approach, 40 novice golfers

4 completed a low intensity (LI; 90% gas exchange threshold) and high intensity (HI; 100%

5 V'O<sub>2</sub>max) exercise task, followed by a golf putting task under high (HP) and low pressure (LP).

6 Performance scores were investigated using a two-way (2 x 2) pressure by intensity repeated

7 measures ANOVA, and the difference between LP and HP performance scores of each

8 participant (after LI and HI) was calculated to identify individuals who had choked. Six

9 participants choked under pressure, and they each completed a semi-structured interview which

10 explored their choking event and the perceived role of physiological stress. The study provided

11 a further insight into the antecedents, mechanisms, consequences and moderators of choking, and

12 found that the influence of physiological stress on choking in sport was insignificant.

13



1 consciousness; narcissism (Geukes, Mesagno, Hanrahan, & Kellman, 2012); trait reinvestment  
2 (Masters, Polman, & Hammond, 1993); fear of negative evaluation (Mesagno, Harvey, &  
3 Janelle, 2011); coping style (Wang, Marchant, & Morris, 2004); perfectionism (Gucciardi et al.,  
4 2010); task complexity (Williams, Vickers, & Rodrigues, 2002); team cohesion (Hill & Shaw, in  
5 press); and team status / history (Jordet, 2009; Jordet, Hartman, & Vuijk, 2012).

6 To date, the choking phenomenon has been explored almost exclusively through motor tasks  
7 or sports which place modest physiological stress on the athlete (e.g., golf, soccer penalty kick,  
8 basketball free throws, ten pin bowling, and baseball batting). This is a surprising limitation to  
9 the literature, when most competitive sports are psychologically and physiologically demanding.  
10 In their recent review, Knicker, Renshaw, Oldham and Cairns (2011) concluded that  
11 physiological stress and fatigue can influence athletic performance negatively through decreased  
12 muscle functioning. However, psychological processes such as decision making are often  
13 maintained or improved when the athlete is fatigued, due to compensatory mechanisms such as  
14 increased arousal. Nevertheless, it remains unclear whether physiological stress and fatigue can  
15 influence specifically the process of choking in sport.

16 Only Vickers and Williams (2007) have explored directly the influence of physiological stress  
17 on choking. They examined the shooting performances of ten elite biathletes under low and high  
18 pressure, after they had exercised at 55%, 70%, 85% and 100% of their maximum oxygen  
19 uptake. To ensure that choking episodes were identified correctly, participants were deemed to  
20 have choked if their performance deteriorated significantly under pressure (i.e., >40% in  
21 comparison to their low pressure score). The results indicated that a number of participants  
22 choked after exercising at 100% of their maximum oxygen uptake, which through the  
23 measurement of gaze (Quiet Eye, QE) was considered to be the result of failing to maintain focus  
24 on the target. It was inferred by the authors that the physiological demands of the exercise task  
25 had distracted the participants from the task, although this assumption was not verified through  
26 follow-up testing or interviews.

1 More recently, Hill and Shaw (in press) used a qualitative approach to explore the choking  
2 experiences of athletes who competed in team sports (i.e., soccer, rugby union, hockey and  
3 cricket). Whilst they had not intended to explore the impact of physiological stress on choking,  
4 their participants identified that the physical demands of their sport and their associated fatigue,  
5 had caused distraction and increased their vulnerability to choke. Although such findings offer  
6 support for Vickers and Williams (2007), Hill and Shaw relied on the participants' retrospective  
7 recall of the choking event, and perceptions of physiological stress and fatigue. Thus, without  
8 objective data it is unclear whether a choking episode rather than other forms of performance  
9 failure (e.g., underperformance, injury, and the opponents' good play) was being recalled.  
10 Moreover, it is difficult to ascertain the intensity and extent of the physiological demands  
11 experienced by the participants during their performance failure.

12 It appears that physiological stress may have the potential to influence choking in sport,  
13 although further exploration of this relationship is warranted. However, such research would  
14 benefit from employing objective methods to ensure that the choking episode is identified  
15 correctly, and that the intensity of physiological stress placed on the athlete is established  
16 accurately. Thereafter, it would be advantageous to adopt idiographic approaches to enable a  
17 detailed examination of the choking phenomenon, including the perceived impact of  
18 physiological stress.

19 Accordingly, this study will adopt a mixed-method research design to address the research  
20 aims. Objective measures will be employed to expose participants to set physiological  
21 workloads, and to identify participants who subsequently choke under pressure whilst  
22 completing a motor skill. Thereafter, qualitative methods will be utilized to explore fully the  
23 experiences of those who choked, and reflect on the moderating impact of physiological stress.

## 24 **Method**

### 25 **Methodology**

1 The study adopts a broadly pragmatic philosophy (Pierce, 1984), for it aims to provide  
2 practical solutions to applied research questions (Rorty, 1990). That is, it aims to explore the  
3 experience of choking in sport and determine the moderating impact of physiological stress in  
4 order to provide relevant information for practitioners working with athletes. The research  
5 question is the focal point of a pragmatic study and so the methods chosen are those which can  
6 answer the research question most effectively (Creswell, 2003). Accordingly, a mixed-methods  
7 design was employed within the current study, in which qualitative and quantitative data are  
8 valued, and both contribute to the study (Taskakkori & Teddlie, 1998).

### 9 **Participants**

10 40 students (23 male and 17 female) from a university in the South West region of the United  
11 Kingdom were recruited for the study. All participants were aged between 19 and 22 years of  
12 age and played a range of team sports (soccer, rugby union, netball and hockey) regularly  
13 (trained > twice a week; > one competitive game during the season) at a competitive level for the  
14 university and / or local club. All participants were novice golfers.

### 15 **Procedure**

16 An email which provided the aim, purpose and nature of the study was sent to all students  
17 enrolled on a sport-related degree programme at the selected University. A student wishing to  
18 take part in the study, and who was a novice golfer, was recruited to the study.

19 An equivalent status mixed-method approach (see Giacobbi, Poczwardowski, & Hager, 2005)  
20 was adopted to address the research aims. That is, experimental quantitative approaches were  
21 used initially to expose participants to physiological and psychological stress, in order to identify  
22 choking episodes and establish whether a relationship between physiological stress and choking  
23 in sport existed. Thereafter, qualitative methods were employed to explore in detail the  
24 experience of participants who had choked, and determine the perceived moderating influence of  
25 physiological stress. As such, the study was divided into two distinct stages.

1       **Stage one: physiological stress.** Participants received an information sheet explaining the  
2 nature of the study and details of the experimental procedures. Once informed consent was  
3 obtained, participants' health status was assessed using a questionnaire aligned closely with Olds  
4 and Norton's (1999) interpretation of the American College of Sport Medicine's Guidelines for  
5 Exercise Testing and Prescription (ACSM, 1995). Based on the information provided,  
6 participants who were free from disease and regularly active were recruited for the study.  
7 Ethical approval for the health questionnaire and the experimental protocol was granted by the  
8 University's Research Ethics Committee.

9       The procedure followed that of Vickers and Williams (2007), in which participants were  
10 required to complete a task (golf putting) in low and high pressure conditions following either  
11 low intensity (LI) or high intensity (HI) exercise. However, rather than prescribing work rates  
12 relative to  $\dot{V}O_{2max}$  alone, as was the case in Vickers and Williams (2007), the current study  
13 prescribed work rate relative to both the gas exchange threshold (GET) and  $\dot{V}O_{2max}$ . This  
14 approach is due to the overwhelming evidence that GET is a fundamental marker of exercise  
15 intensity, and that merely prescribing intensity according to  $\dot{V}O_{2max}$  is inappropriate (e.g.,  
16 Meyer, Gabriel, & Kindermann, 1999; Meyer, Lucia, Earnest, & Kindermann, 2005). As such,  
17 LI exercise was set at 90% GET, and HI was set at 100%  $\dot{V}O_{2max}$ . (GET was estimated using the  
18 V-slope technique, Beaver, Wasserman, & Whipp, 1986). A ramp test to exhaustion (with ramp  
19 rate set at  $30W \cdot min^{-1}$ ) was used to determine GET and  $\dot{V}O_{2max}$ . The subsequent exercise task  
20 was performed on an electromagnetically-braked cycle ergometer (Excalibur Sport, Lode,  
21 Groningen, the Netherlands) set in cadence independent mode, with respiratory data measured  
22 using an Oxycon Pro (Carefusion, Houten, the Netherlands).

23       **Stage one: motor skill task:** Participants exercised at either LI or HI for 5 minutes and were  
24 immediately required to complete a putting task under low (LP) and high (HP) pressure  
25 conditions. The task consisted of putting to three targets that were three meters away, and 30  
26 centimeters apart from each other. The participants completed two familiarization putts to each

1 target, and then puttied once to each target in turn, until they had completed thirty putts. The  
2 distance from target of each putt was measured, and the total absolute error score (of the 30  
3 putts) was calculated. The exercise and pressure conditions were counterbalanced and there was  
4 a minimum of one day's rest between trials.

5 **Stage one: motor task pressure manipulation.** During the LP condition, participants  
6 completed the putting task with one member of the research team present, who recorded the  
7 performance scores. Conversely, the HP condition was created in accordance with Mesagno,  
8 Harvey and Janelle (2011), who demonstrated that perceived pressure elevates when participants  
9 experience self-presentational concerns (i.e., the desire to convey a positive image to others and  
10 avoid negative evaluation, Leary, 1992). Thus, putting performance was video recorded, and  
11 participants were informed that the footage would be shown to other students at the university  
12 for the purpose of performance analysis. In addition, as perceived pressure is also increased  
13 through motivational monetary rewards (Beilock & Carr, 2001; Masters, 1992), participants  
14 were notified that the individual with the lowest absolute error score would receive £200.

15 To ascertain whether the pressure manipulation had been successful, participants completed  
16 the modified Competitive State Anxiety Inventory-2 (Jones & Swain, 1992) prior to both set of  
17 putts, which measures intensity and interpretation of cognitive anxiety, somatic anxiety and self-  
18 confidence. It was only necessary to utilize the intensity subscale during the present study  
19 however, in order to establish whether the participants' anxiety levels had risen from the LP to  
20 the HP condition. The intensity subscale consists of 27 items (9 for each subscale) and is rated  
21 on a four-point Likert scale that ranges from 1 (*not at all*) to 4 (*very much so*). Cognitive and  
22 somatic intensity were analyzed using separate two-way (2 x 2) pressure by intensity analyses of  
23 variance (ANOVA).

24 **Stage one: analysis of performance scores.** The putting performance scores were  
25 investigated using a two-way (2 x 2) pressure by intensity repeated measures ANOVA.  
26 Furthermore, the difference between the LP and HP performance scores of each participant (after

1 both LI and HI) was calculated to identify whether any individual had choked under pressure. In  
2 accordance with Vickers and Williams (2007) and the recent work of Hill and colleagues (Hill et  
3 al., 2009; Hill, et al., 2010ab; Hill & Shaw, in press), a performance that declined significantly  
4 under pressure (i.e., >40%) was considered a choke. The performance data from individuals  
5 who choked under pressure were also analyzed using a two-way pressure by intensity repeated  
6 measures ANOVA. Alpha was set at the 0.05 level.

7 **Stage two: choking and the perceived influence of physiological stress.** All participants  
8 who experienced choking under pressure during stage one of the study (after LI and / or HI),  
9 completed a semi-structured interview which lasted approximately 30 minutes. Following the  
10 procedure identified by Teddlie and Tashakkori (2009), the qualitative semi-structured  
11 interviews began with unstructured and informal questions to build rapport with the interviewee.  
12 Thereafter, the questions became directed increasingly towards addressing the research aims of  
13 the study, yet remained open ended and broad. This section of the interview examined the  
14 participants' perceived antecedents, mechanisms, consequences and moderators of their choking  
15 event. The interview concluded with highly structured questions that focused on the perceived  
16 influence of physiological stress on the choking process. As such, a holistic and detailed  
17 exploration of the choking experience was gained, whilst establishing specifically the perceived  
18 influence of physiological stress.

19 **Stage two: analysis of qualitative data.** The interview data were analyzed through content  
20 analysis, in which the meaning of data was revealed through a systematic classification process  
21 of identifying themes and patterns (Kondracki & Wellman, 2002; Krippendorff, 1980). More  
22 specifically, directed content analysis (see Potter & Levine-Donnerstein, 1999) was employed,  
23 which aims to extend the conceptual understanding of a phenomenon, whilst identifying and / or  
24 verifying relationships between pre-determined variables or concepts (Mayring, 2000). Such  
25 analytical processes were therefore used to provide a further understanding of the choking

1 experience, whilst also exploring the perceived relationship between physiological stress and  
2 choking.

3 The digitally recorded interviews were transcribed *verbatim* and the transcripts read several  
4 times by the lead author to ensure familiarity. Any relevant text was highlighted and grouped  
5 within the pre-determined overarching codes of: antecedents of choking; mechanisms of  
6 choking; consequence of choking; moderator of choking; and impact of physiological stress on  
7 choking. Subsequently, the text within each overarching code was organized and collated further  
8 into sub-categories, in order to construct an increasingly explicit representation of the choking  
9 experience.

## 10 **Results**

### 11 **Pressure Manipulation**

12 There was no significant interaction for somatic or cognitive anxiety ( $p > 0.05$ ). There were  
13 significant pressure main effects for cognitive ( $p < 0.01$ ,  $F = 42.24$ ,  $df = 1$ ) and somatic ( $p <$   
14  $0.01$ ,  $F = 33.41$ ,  $df = 1$ ) anxiety. No intensity main effect for cognitive anxiety ( $p > 0.05$ ) was  
15 found, although there was a significant intensity main effect for somatic anxiety ( $p < 0.01$ ,  $F =$   
16  $31.61$ ,  $df = 1$ ). Therefore the pressure manipulation for the HP condition was effective (see  
17 Table 1 for summary data).

18 *<Insert Table 1>*

### 19 **Interactive Influence of Physiological Stress and Psychological Pressure**

20 There was no significant pressure by intensity performance interaction ( $p > 0.05$ ), nor main  
21 effect for pressure ( $p > 0.05$ ), or intensity ( $p > 0.05$ ). Similarly, for the six participants deemed  
22 to have choked under pressure (>40% drop in performance), there was no significant pressure by  
23 intensity performance interaction ( $p > 0.05$ ) or main effect for intensity ( $p > 0.05$ ). There was a  
24 significant pressure main effect ( $p < 0.01$ ,  $F = 23.76$ ,  $df = 1$ ) with worse performance during the  
25 high pressure condition. Thus, physiological stress had no impact on the putting performance

1 (under LP and HP conditions) of the non-chokers and chokers, and as expected, the performance  
2 of ‘chokers’ was significantly lower under HP (see Table 2 for summary data).

3 <Insert Table 2>

#### 4 **Perceived Antecedents, Mechanism, Consequences and Moderators of choking in sport**

5 A summary of findings which emerged from the interviews are summarized in Table 3.

6 <Insert Table 3>

7 **Perceived antecedents of choking in sport:** All six of the interviewed participants  
8 identified *self-presentation concerns* as the primary antecedent of their choking episodes. In  
9 each case, they noted that the presence of a video camera created concerns regarding how they  
10 would be perceived by others. In turn this led to high levels of perceived pressure and anxiety  
11 which encouraged their choking. For example, Debbie suggested, “the video camera put a lot of  
12 pressure on me. I was aware that people would be watching me and looking at the way I was  
13 standing...I didn’t like the thought of being critiqued. Similarly, Anna explained:

14 I was thinking...‘people will be watching this. I’m no good when people are viewing me’...I  
15 wanted to give up, because I was worried about making myself look stupid...I was  
16 embarrassed to be evaluated...I was fine when I wasn’t being filmed.

17 Five of the ‘chokers’ identified that the *unfamiliarity* of the first testing day (regardless of  
18 whether it included the LI or HI exercise task) acted as a precursor to their choking episode, for  
19 it increased perceived pressure, cognitive anxiety (i.e., self-doubts and worry), and reduced the  
20 opportunity to prepare mentally for the pressurized situation. Sasha suggested:

21 I didn’t know what it [the testing] was going to be like, so I was worried I might not be able to  
22 do it. The second time...I knew what to expect...I knew what frame of mind I needed to be  
23 in...I practiced in my head what I was going to do...so I was calmer and performed better.

24 In addition, four of the participants stated that exposure to an *individual task* had been an  
25 antecedent to their choking episode. They explained that as they competed normally within team  
26 sport, they were less able to cope with a task that exposed them to observation and evaluation.

1 Betty explained, “I am a team player, and I enjoy playing with my team under pressure... But, I  
2 am not used to being singled out and looked at... and being watched so closely”.

3 Finally, three participants perceived *negative psychological momentum* as an antecedent to  
4 their choking episode. That is, they began each high pressure putting task with positive  
5 expectations, yet once performance standards began to decline, and they realized their  
6 performance goal may not be achieved (e.g., winning the prize or improving on previous  
7 performance), they experienced intense negative cognitions and affect. Consequently  
8 performance declined further and the participants choked. Carol clarified this point further, “I  
9 was expecting to do well... to improve. But when I realized it was going badly, I panicked. I  
10 got more nervous, and more stressed... I then didn’t feel I could do anything about it... It all got  
11 away from me”.

12 **The perceived mechanism of choking in sport:** The six participants interviewed recognized  
13 their choking episodes were associated with intense *debilitative cognitive and somatic anxiety*.  
14 With regards to cognitive anxiety, Sasha suggested, “I was worried that I wasn’t going to  
15 perform well enough, and I worried how I would perform compared to other people. I was so  
16 nervous that I couldn’t do anything”. Likewise, Edith noted, “I was really nervous because I was  
17 being filmed and there was prize money riding on this... I doubted myself and my thoughts  
18 became negative and more intense... I ended thinking I can’t do this”. Similarly, Anna explained  
19 how somatic anxiety had affected her performance, “I was shaky and nervous... the palms of my  
20 hands were sweating... my body was tense... so I was hitting it [golf ball] everywhere”.

21 Moreover, all six participants perceived *distraction* to be the principal mechanism of choking.  
22 In one instance, the participant focused on the potential of failure and not achieving the intended  
23 outcome. However, for the most part, the distraction consisted of self-presentational concerns.  
24 Debbie suggested, “I was thinking about the camera and being watched. I was thinking about  
25 being watched more than I was on the task”. Betty reflected, “I couldn’t maintain my focus. I

1 thought about letting myself down in front of people...so I was focusing on that”. Conversely,  
2 Edith identified that her self presentation concerns may have led to choking through *self-focus*:

3 The anxiety made me worry about how I looked to others. I was concerned that they would  
4 be analyzing my stance and technique...so then I started to think about my stance and  
5 technique and how I was hitting the ball...all it did was cause me to massively over-shoot the  
6 putt.

7 The final mechanism of choking revealed by the interviews was *low perceived control*. Five  
8 participants indicated they felt unable to control their emotions or the execution of the skill  
9 during their choke. Debbie explored this finding further:

10 I was anxious...I was struggling to get to grip...I couldn't regain control over myself...I was  
11 hitting the balls all over the place...I lost control of the task....and it just got worse...My  
12 performance was better [during the second test] simply because I managed to control myself.

13 **Perceived consequences of choking in sport:** One participant perceived the choking  
14 experience was likely to have a *positive influence* on their future sporting performance, “well,  
15 now I know that focusing on the technique makes me choke, I will learn from this, and it will  
16 help me cope with pressure in the future”. However, five of the participants interviewed were  
17 concerned the choking episode may have a *negative impact*. For instance, Betty stated that, “If I  
18 find myself in another unfamiliar situation, then I do wonder if will cope after this experience [of  
19 choking]”. Likewise Anna stated, “I do think it [the choke] could affect my future performances  
20 under pressure, as if this has happened once it could happen again. I will relate back to this, and  
21 think the same will happen again”. The six participants interviewed, recognized they  
22 experienced intense *negative affects* as a consequence of choking. This predominantly included  
23 disappointment, anger, frustration and unhappiness, but was mainly short-lived.

24 **Perceived moderator of choking in sport:** The first moderator noted by four of the  
25 interviewed participants was *self-confidence*. They indicated that if they were confident before  
26 the putting task began, or were able to develop confidence by starting the task successfully, they

1 were able to maintain performance under high pressure. Conversely, if they experienced low  
2 confidence before or during the pressurized task, then the likelihood of choking increased. The  
3 second perceived moderator identified was *mental skills*. More specifically, approach-coping  
4 strategies that included imagery were considered to facilitate successful performance under  
5 pressure. Debbie stated:

6 After I messed up in the first test, I practiced in my head what I was going to do...I imagined  
7 myself in the situation, coping with it, and putting better...I also tried to imagine how I felt  
8 under pressure in my normal sport and how I coped with that situation...to make me feel  
9 more comfortable. It worked well.

10 Whereas, avoidance-coping strategies (e.g., rushing through the task) were identified by three of  
11 the participants, as ineffective attempts to manage the perceived pressure and were suggested to  
12 encourage choking.

13 The final perceived moderator of choking was the *prospect of choking*. Although this was  
14 identified by only one participant, they argued it had a significant impact. Anna explained that  
15 her awareness of high profile cases of choking within golf had increased her vulnerability to  
16 choke, "golf is always in the news about choking...I was thinking to myself, 'I am doing this test  
17 in golf. If professionals choke, then so will I'. I know it sounds weird, but that influenced me  
18 massively...it was all I thinking about".

### 19 **Perceived Influence of Physiological Stress on Choking in Sport**

20 The qualitative data revealed a mixed picture with regards to the perceived impact of  
21 physiological stress on the participants choking episodes. Anna experienced choking after  
22 exercising at HI, and did recognize that high levels of arousal experienced post-exercise made it  
23 more difficult to focus on the putting task under pressure. Yet she perceived this had not  
24 impacted her performance or caused the choke. Betty also choked after completing the HI  
25 exercise condition but interestingly, suggested she had found it was easier to focus on the high  
26 pressure putting task afterwards:



1 (Mesagno, 2009), which proposes that certain athletes are highly motivated to portray a positive  
2 image of themselves to others and / or avoid negative evaluation. As this process can increase  
3 cognitive and somatic anxiety, it often leads to choking through self-monitoring techniques (i.e.,  
4 self-focus) or distraction. Although self-presentation was manipulated artificially within the  
5 current study, the 'real life' sporting context has considerably more potential for exposing  
6 athletes to evaluation and judgment from others (Leary, 1992). Therefore, as the participants  
7 suffered self-presentation distress within the experimental condition, it is likely they would also  
8 experience similar concerns within the natural competitive sport environment.

9 Several 'chokers' noted that a precursor to their choking episode was the unfamiliarity of the  
10 first testing condition. In their study of elite golfers, Hill et al. (2010b) also identified that  
11 choking occurred when athletes are uncertain whether they can cope with an unfamiliar situation.  
12 Nevertheless, it would be advantageous for future experimental choking research to ensure  
13 participants are adequately familiarized with the testing environment, so that the psychological  
14 demands of consecutive testing stages are consistent.

15 The participants interviewed were all involved with competitive team sport, and so it was  
16 unsurprising that the execution of an individual task was found to impact their choking. The  
17 current study therefore, concurs with Hill and Shaw (in press), who established that team sport  
18 players were more likely to choke when performing an individual skill (e.g., penalty kick), as  
19 they are exposed to the attention and evaluation of 'others'. This will raise anxiety and increase  
20 the potential of choking through self-focus and / or distraction. Thus, with self-presentational  
21 concerns continuing to appear as a critical contributor to the choking process, it is advisable to  
22 ensure that athletes (particularly of team sport) learn mental skills that manage evaluation  
23 apprehension and encourage task-related focus (see Toering, Elferink-Gemser, Jordet, Jorna,  
24 Pepping, & Visscher, 2011).

25 An interesting recent development within the literature is the suggested relationship between  
26 psychological momentum (PM) and choking (see Hill & Shaw, in press). PM is defined as the

1 athlete's perception of progressing towards his / her goal (Vallerand, Colavecchio, & Pelletier,  
2 1988) although to date, the literature remains equivocal with regards to its impact on athletic  
3 performance (e.g., Jones & Harwood, 2008). It is acknowledged however, that PM can alter  
4 cognitions, emotions and behaviors, depending on whether the individual is progressing towards  
5 (positive PM) or away (negative PM) from their goal (see Gernigon, Briki, & Eykens, 2010).  
6 Participants within the current study 'appeared' to experience negative PM prior to their choke.  
7 That is, they realized they were beginning to fail in their attempts to achieve their goal (e.g.,  
8 performing well or winning the reward), were moving further away from their goal, and then  
9 experienced negative cognitions and emotions which were perceived to encourage choking.  
10 Thus, further research which examines the impact of negative PM on choking in sport is  
11 warranted.

12 The current study revealed that the participants' perceived mechanisms of choking were  
13 consistent with the extant literature (see Hill et al., 2010a for a review). Firstly, the choking  
14 episodes of all participants were associated with intense somatic and cognitive anxiety, and  
15 therefore the need for athletes to manage, control or re-appraise their anxiety remains a priority  
16 for those vulnerable to choking.

17 Secondly, the majority of participants choked through distraction. As novice golfers at the  
18 early stage of learning (Fitts & Posner, 1967), the participants were likely to have processed the  
19 explicit, technical aspects of the putting skill through working memory. Consequently, they  
20 would have less attentional capacity to process anxiety or self-presentation-related thoughts, and  
21 were therefore vulnerable to choke through distraction (e.g., Beilock & Carr, 2001; Beilock,  
22 Carr, MacMahon, & Starkes, 2002; Gray, 2004). However, one participant indicated they may  
23 have choked through self-focus by becoming increasingly self-aware of their technique. It is  
24 probable that the individual in question was more skilled than admitted, as their LP performance  
25 was amongst the best in the study. Therefore, as a skilled performer she may have processed the  
26 putting task-related information implicitly, becoming susceptible to self-focus (Gucciardi &

1 Dimmock, 2008; Jackson et al., 2006). It does remain a possibility however, that the individual  
2 possessed personality characteristics such as private self-consciousness (Wang, Marchant,  
3 Morris, & Gibbs, 2004) or dispositional reinvestment (Jackson, Ashford, & Norsworthy, 2006)  
4 which encouraged performance failure through an internal focus when performing under  
5 pressure. Such an interactive perspective in which sporting behaviors are predicted as a result of  
6 situational determinants and their activation of personality traits, has gained increased research  
7 attention recently. For example Geukes et al. (2012) indicated that a situation with high  
8 perceived pressure, can activate the trait of high narcissism, and may reduce the potential of  
9 choking behavior. This approach appears to have scope within choking research, as it would be  
10 advantageous to establish the situational factors and personality traits that interact to increase an  
11 athlete's susceptibility to choking, and determine the mechanism through which it occurs.

12 Thirdly, this study offers further evidence for the pivotal role of perceived control within the  
13 choking experience (Hill et al., 2010b; Otten, 2009), as most participants felt unable to control  
14 their emotions and / or the outcome of the task during the choke.

15 The study has reinforced the suggestion that choking events can have a negative effect on the  
16 performer (see Hill et al., 2010b; Hill, Hanton, Matthews, & Fleming, 2011). The participants  
17 experienced negative affect (e.g., frustration, unhappiness, disappointment), although it was  
18 mainly short-lived. Most of the participants were also concerned that their future pressurized  
19 sporting performances could be affected detrimentally as a result of this choking event. It has  
20 been demonstrated that individuals who reflect on their choking experienced negatively,  
21 continue to choke with increased regularity due to lowered self-confidence and reduced  
22 perceived control (Hill et al., 2010b; Hill et al., 2011). Whereas athletes who use the experience  
23 constructively to inform future performance, appear to maintain or even improve future  
24 performances under pressure (e.g., Gucciardi et al., 2010). Thus, it would be advantageous to  
25 ascertain whether certain athletes are predisposed to perceive choking events negatively and

1 therefore remain susceptible to the phenomenon. Additionally, it would be beneficial to examine  
2 further the role of reflective practice within the alleviation of choking in sport.

3 The participant's perceived that self-confidence and the use of mental skills moderated their  
4 choking experience. Both of which have been found to influence choking within previous  
5 choking studies (e.g., Baumeister et al., 1985; Hill et al., 2011). One participant identified that  
6 her awareness of high profile golfers who had choked under pressure, increased her likelihood of  
7 choking. It is difficult to explain why the knowledge of others choking affected her own self-  
8 belief system. Although it is clear that it led to expectations of failure which inevitably  
9 encouraged a performance decrement under pressure (e.g., McKay, Lewthwaite, & Wulf, 2010)  
10 and choking (Hill et al., 201b).

11 As an aside, all six participants who choked were female, and therefore almost one third of  
12 the female sample experienced choking under pressure. Although the literature has  
13 demonstrated that male athletes choke under pressure (e.g., Mesagno et al., 2012; Hill et al.,  
14 2011), this study is the first to indicate that gender may moderate the likelihood of choking.

15 Finally, this study found little support for the moderating impact of physiological stress on  
16 choking in sport. The quantitative data found no interactive effect of physiological work load  
17 and performance under pressure for both the non-chokers and chokers. This supports the  
18 suggestion that psychological processes are often maintained or even improved when the athlete  
19 is fatigued after exposure to physiological stress (Brisswalter, Collardeau, & René, 2002). This  
20 may be due to exercise-induced arousal or increased motivation and self-efficacy after exercise  
21 (see Knicker et al., 2011) which can enhance task-related attention. Indeed, several participants  
22 within the current study recognized it had been easier to focus on the pressurized task after  
23 exercising intensively due to raised arousal levels.

24 However, this was not the case for all, with two participants suggesting that physiological  
25 stress had encouraged their choking episode as a result of distraction. This finding demonstrates  
26 the advantages of using a mixed-methods design, for the study was able to evidence that

1 physiological stress did not affect the majority. Yet it was able to identify that it may influence  
2 the choking process of a small number of participants. It is necessary to understand the general  
3 cognitive, emotional and behavioral patterns which underpin optimal and failed sporting  
4 performance. However, it is also necessary for applied researchers to adopt approaches that  
5 remain sensitive to individual differences, so that practitioners can be provided with the  
6 necessary information to intervene appropriately with their athletes. Thus, this study  
7 demonstrates that physiological stress is unlikely to affect pressurized motor performance or  
8 choking in sport. Whilst it also affords the awareness that for a small number of athletes, the  
9 physiological demands of their sport may become distracting. Hence, such athletes may benefit  
10 from psychological interventions such as biofeedback, which enhance focus through the  
11 perceived control over their heart rate and breathing frequency (see Moss & Wilson, 2012).

12

### **Conclusion and Summary**

13 The study utilized a mixed-method design to provide further insight into the antecedents,  
14 mechanisms, consequences and moderators of choking in sport. Moreover, it has provided  
15 evidence that physiological stress does not have a significant impact on choking in sport, but  
16 may have the potential to encourage choking through distraction in a minority of cases. The  
17 study has utilized quantitative methods to enable an objective measurement of physiological  
18 stress on performance under pressure, and identify accurately participants who had choked.  
19 Thereafter, qualitative interviews were used to gain the detailed understanding of choking in  
20 sport and the perceived role of physiological stress.

21 However, the study possesses a number of limitations which require consideration. Firstly,  
22 the sample size was small, particularly for those who experienced choking. However, as found  
23 within other studies, choking in sport is infrequent and appears to be experienced by the few. It  
24 is necessary therefore, to develop quantitative methods that identify choking susceptible athletes  
25 efficiently and effectively, in order for researchers to explore the phenomenon through larger  
26 samples.

1        Secondly, participants within this study were novice golfers, and therefore the findings cannot  
2        be used to explain choking within skilled athletes for the process differs (see Beilock et al.,  
3        2002). In addition, it could be argued that the observed choke was merely a fluctuation in  
4        performance standard associated with novice athletes. However, during the interviews there was  
5        a clear indication that the psychological processes experienced by all participants during their  
6        performance failure, were consistent with choking under pressure (e.g., debilitating anxiety, low  
7        perceived control, low self-confidence, attentional disturbances). Therefore we are confident  
8        that the choking events were identified accurately.

9        Thirdly, the protocol utilized during the study to induce physiological stress was not sport-  
10        specific. Royal et al. (2006) has suggested that running or cycling protocols might create  
11        sensory states that differ to those experienced during ‘real life’ sporting performance. This may  
12        explain why the current study fails to offer support for Hill and Shaw (in press), who found that  
13        the physiological demands associated with playing team sport, had impacted choking. It would  
14        be appropriate therefore, to extend the current study by adopting more ‘realistic’ exercise tasks.  
15        Finally, as noted previously, the familiarization protocol adopted within the study appeared  
16        insufficient. Consequently, the perceived moderating role of unfamiliarity within choking in  
17        sport may be overstated, and related primarily to the experience of the participants within this  
18        study.

19        In summary, the study extends the choking literature by advancing our understanding of the  
20        choking phenomenon, and providing evidence that the impact of physiological stress on choking  
21        in sport is marginal.

22

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1

Table

2 *Table 1.* Cognitive and somatic anxiety data (LP and HP conditions).

3

1	Cognitive	Somatic
Low intensity, low pressure	$8 \pm 2$	$9 \pm 3$
Low intensity, high pressure	$10 \pm 3$	$11 \pm 4$
High intensity, low pressure	$9 \pm 3$	$12 \pm 5$
High intensity, high pressure	$11 \pm 3$	$14 \pm 4$

2 Cognitive and somatic anxiety data from the CSAI-2 questionnaire (Mean  $\pm$  SD).

3

1 Table

2 *Table 2.* Performance data for the ‘chokers’ in each condition

3

4

1		Performance
	Low intensity, low pressure	474.0 ± 162.3
	Low intensity, high pressure	660.6 ± 235.2
	High intensity, low pressure	358.7 ± 100.5
	High intensity, high pressure	513.8 ± 168.1
2	Absolute error putting scores (mm). (Mean ± SD).	

3

4

1 Table

2 *Table 3: Summary of perceived antecedents, mechanism, consequences and moderators of*  
3 *choking in sport*

4

1

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Overarching Theme	Sub category
<i>Antecedent of choking</i>	Self-presentation concerns Unfamiliarity Individual task Negative psychological momentum
<i>Mechanism of choking</i>	Debilitative cognitive and somatic anxiety Distraction Self-focus Low perceived control
<i>Consequence of choking</i>	Positive influence Negative impact Negative affects
<i>Moderator of choking</i>	Self confidence Mental skills Prospect of choking

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2